

TEN PREPARATION TRUMPS / Date: _____ / Re.: _____ / Author: _____				
WHAT? – THE PROBLEM	Motivations			
	<i>For me</i>		<i>For the other</i>	
	Solutions at the Table		Justifications	
	Solutions Away from the Table (SAFT)			
	<i>Mine</i>	<i>For the other</i>		

WHO ? – THE PEOPLE	Interpersonal Relationship	Vertical Relationship (Mandate)		Stakeholders' Relationships
		<i>For me</i>	<i>For the other</i>	
HOW ? – THE PROCESS	Planification	Communication		Logistics
		<i>Questions to ask</i>	<i>Informations to share / not to share</i>	